



## REPRESENTATIVE PHARMACEUTICAL/BIOTECH CLIENTS

In order for us to live longer, healthier, and more productive lives, pharmaceutical and biotech companies must stay at the forefront of technology. The challenges of advanced analytical research and state-of-the-art production facilities are hitting these industries harder and harder every year. The cost of discovering and developing a new drug costs over \$900 million and takes about 12 to 15 years. These industries face increasing development costs, growing regulatory controls, and shorter drug life cycle demands. Facility and construction costs are high for pharmaceutical and biotech companies due to regulations, containment problems, utilities, and waste removal. New regulatory compliance requirements cause existing systems and equipment to become obsolete.

PWI is accustomed to providing solutions for highly technical, regulated, and controlled facilities. The goal is to design and support systems that increase productivity, accelerate development times, minimize downtime, and provide efficient operational processes so the highest quality products are produced. We are familiar with the entire spectrum of research, development and manufacturing of pharmaceuticals. Every ISO standard and FDA regulation is incorporated into our designs and integrated into your R&D facilities and specialty units, such as BSL-3 and 4 Labs.

*Alpharma*

*American Cyanamid Company*

*Bristol-Myers Squibb*

*Centocor, Inc.*

*Delaware Biotechnology Institute*

*Elkins Sinn, Inc.*

*EPA Laboratories*

*Ethicon, Inc.*

*Federal North Research Complex*

*GD Searle Pharmaceutical*

*Genetics Institute*

*GlaxoSmithKline*

*Hoffman LaRoche, Inc.*

*Johnson & Johnson*

*Lederle Pharmaceutical*

*Lexicon, Inc.*

*McNeil Pharmaceutical*

*Merck & Co.*

*Ortho Diagnostic Systems*

*Ortho-McNeil Pharmaceutical*

*Pfizer*

*Purepac Pharmaceutical*

*Rhone-Poulenc Rorer*

*Whitehall Robins*

*Wyeth-Ayerst*